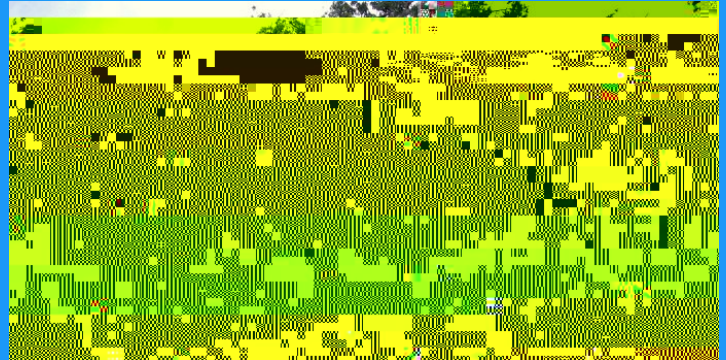


\$XVWLQ - QGHS HQGHQW
&HQWUDO 2JFH :RUN (QY
6XUYH\

6SULQJ

7HDFKLQJ DQG /HDUQLQJ 2JFH



-QWURGXFWLRQ

7KH IROORZLQJ UHSRUW SUHVHQWV WKH \$,6' &HQWUDO 2IËFH :RUN (QYLUR

5đHVSRđQVH)UHả `À?P\ đ7Hđ KLQ Q /DQLQ RđUNđ *US

:RXS đUHVSRđQđVH VXPP ULđH SURYđ p€HQKH đQP HU đRISRQVđHV đSHURđUNRXS Z
Uả €SVđđZLđWKIZU WKQ HVSRđQp€ •`HUHRXSHRđ HWKU LđQ \$2U% WHRUảÀ ,đQGI
đUHVSRQVđHV ZUHRW đUHSRH Q7MHđFRQ đRIUYH\ đUHVSRQp€ •`0SHU 7 `KLQ đNQ
Uả €S đ P€ VKRZQQEOH đ 6YHQ ZRXSV đđ RX K đUHVSRđQp€ RđU đUHVSRQVđH đVX
(/XUảPĩ`XpXP đ QUX WLđRQH UQLđQXSSRảPW 6K)DP đ &PXQ đ6SHFL p (`WLđRđQđ đD
/H UQLđQU

7DEOH

7KH PI 7Hđ `KLđQJ Q /H Uả LđQJ Z đURSV LđGđ ả RK YH HQR đK UHVGRHả WV

7Hđ `KLđQJ QđGđ /QLđQJ :RđUNđ *ảP RđXđSV

\$GHP LđFV

%Lđpĩ •ĩa (/

&P -đQVWUX`p LđRđQ

/J 6XđS

6KRđR đ)DLđOảÀ đ PXQLđW\

6SH LDp (X`@WLđRđQ

7Hđ `KLđQJ QđGđ /QLđQJ á°

\$Gđ \$GHP LđFV

\$

&&

(p\à0 &KRđR p

(HđQWD Uảĩ \$

(HđQWD Uảĩ \$

)LđQH \$

+LđJK 6KRđR đV

0LđG 6

6R LDp (PRWLđRđQđp QLđQJ

6SH LDp 3ảPR đUDV

6WXp€QđWđ 6đUđYL H`/Pp`0

2

' QđRđWđ VHđ€W S à0

7RW đ \$ 7Hđ `KLđQJ QđGđ /QJ

ảPHVSRđQđ QđWVđ ZHURU HWR VH IDEXW GLQđRđWK YH R đ€WKHÀU LđPPHGLWN JRXđS

'LVWULFW /HDGHUVKLS

7DEOH

7HDFKLQJ DQG /HDUQLQJ 3HUFHSWLRQV RI 'LVWULFW /HDGHUVKLS L

\$FDGHPLFV

%LOLQJXDO (//

'LVWULFW OHDGHUV LQYROYH P\ ZRUN JURXS LQ GHFLVLRQV WKDW GLUHFW
RSHUDWLRQV

&KLHI \$UHD /HDGHUVKLS

7DEOH

7HDFKLQJ DQG /HDUQLQJ 3HUFHSWLRQV RI &KLHI \$UHD /HDGHUVKLS

\$FDGHPLFV

%LOLQJXDO (//

&XUULFXOXP -QVWUXFWLRQ

&KLHI DUHD OHDGHUV LQYROYH P\ ZRUN JURXS LEQGHFLVLRQV WKDW GLUHJLRQV
RSHUDWLRQV

/HDUQLQJ 6XSSRUW

6FKRRO)DPLO\ &RPPXQLW\

6SHFLDO (GXFDWLRQ

7HDFKLQJ DQG /HDUQLQJ

7HDFKLQJ DQG /HDUQLQJ

\$FDGHPLFV

%LOLQJXDO (// -

&XUULFXOXP -QVWUXFWLRQ

&KLHI DUHD OHDGHUV GH4QH H[SHFWDWLRQV IRU P\ ZRUN JURXS
RSHUDWLRQV

/HDUQLQJ 6XSSRUW

6FKRRO)DPLO\ &RPPXQLW\

6SHFLDO (GXFDWLRQ

7HDFKLQJ DQG /HDUQLQJ

7HDFKLQJ DQG /HDUQLQJ

7DEOH FRQWLQXHG

7HDFKLQJ DQG /HDUQLQJ 3HUFHSWLRQV RI &KLHI \$UHD /HDGHUVKLS

\$FDGHPLFV -
%LOLQJXDO (// -
&XUULFXOXP -QVWUXFWLRQ

&KLHI DUHD OHDGHUV KDYH D FOHDUO\ GHSHUDWLRQ DQG YLVLRQ IRU
GHSDUWPHQWV

/HDUQLQJ 6XSSRUW
6FKRRO)DPLO\ &RPPXQLW\
6SHFLDO (GXFDWLRQ
7HDFKLQJ DQG /HDUQLQJ
7HDFKLQJ DQG /HDUQLQJ

\$FDGHPLFV -
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&KLHI DUHD OHDGHUV HQFRXUDJH FRRSHUDWLRQ DQG GHSDUWPHQWV WR
LPSURYLQJ GLVWULFW RSHUDWLRQV

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7HDFKLQJ DQG /HDUQLQJ

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7HDFKLQJ DQG /HDUQLQJ

:RUN \$UHD /HDGHUVKLS

7DEOH

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7KH VWD• DQG VXSHUYLVRU V KDYH D V KDUG YLVLRO
 \$FDGHPLFV
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 &XUULFXOXP -QVWUXFWLRQ
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 7HDFKLQJ DQG /H DUQLQJ

7KHUH LV DQ DWPRVSKHUH RI WUXVW DQG
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 6FKRRO)DPLO\ &RPPXQLW\
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 7HDFKLQJ DQG /H DUQLQJ

6WD• IHHO FRPIRUWDEOH UDLVLQJ LVVXHV
 \$FDGHPLFV
 %LOLQJXDO (//
 &XUULFXOXP -QVWUXFWLRQ
 /H DUQLQJ 6XSSRUW
 6FKRRO)DPLO\ &RPPXQLW\
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 7HDFKLQJ DQG /H DUQLQJ

6XSHUYLVRUV FRQVLVWHQWO\ VXSSRUW
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 /H DUQLQJ 6XSSRUW
 6FKRRO)DPLO\ &RPPXQLW\
 6SHFLDO (GXFDWLRQ
 7HDFKLQJ DQG /H DUQLQJ
 7HDFKLQJ DQG /H DUQLQJ

6WD• DUH KHOG WR KLJK SURIHVVLRQDO
 \$FDGHPLFV
 %LOLQJXDO (//
 &XUULFXOXP -QVWUXFWLRQ
 /H DUQLQJ 6XSSRUW
 6FKRRO)DPLO\ &RPPXQLW\
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 7HDFKLQJ DQG /H DUQLQJ
 7HDFKLQJ DQG /H DUQLQJ

7DEOH FRQWLQXHG

7HDFKLQJ DQG /HDUQLQJ 3HUFHSWLRQV RI :RUN \$UHD /HDGHUVKLS

6WD• SHUIRUPDQFH LV DVVHVHVHG REMHF

\$FDGHPLFV
 %LOLQJXDO (//
 &XUULFXOXP -QVWUXFWLRQ
 /HDUQLQJ 6XSSRUW
 WLYHO\)DPLO\ &RPPXQLW\
 6FKRRO)DPLO\ &RPPXQLW\
 6SHFLDO (GXFDWLRQ
 7HDFKLQJ DQW HDUQLQJ
 7HDFKLQJ DQW HDUQLQJ

6WD• UHFHLYH IHGEDFN WKDW FDQ KHO

\$FDGHPLFV
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 S WKHP LPSURYH WKHLU ZRUN
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 6SHFLDO (GXFDWLRQ
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 7HDFKLQJ DQW HDUQLQJ

7KH SURFHGXUHV IRU HYDOXDWLRQ DUH

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 7HDFKLQJ DQW HDUQLQJ

6XSHUYLVVRUV H•HFWLYHO\ FRPPXQLFDWH

\$FDGHPLFV
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 &XUULFXOXP -QVWUXFWLRQ
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 S ROLF\
 6FKRRO)DPLO\ &RPPXQLW\
 6SHFLDO (GXFDWLRQ
 7HDFKLQJ DQW HDUQLQJ
 7HDFKLQJ DQW HDUQLQJ

7UDLQLQJ DQG 3URIHVVLQRQDO 'HYHORSPHQW

7DEOH

7HDFKLQJ DQG /HDUQLQJ 3HUFHSWLRQV RI 7UDLQLQJ DQG 3URIHVVL

- DP VDWL4HG ZLWK WKH W\SHV RI SURIHVVLRQDO 'HYHORSPHQW OHDUQLQJ
 WUDLQLQJ R•HUHG WR PH

\$FDGHPLFV
 %LOLQJXDQ (//
 &XUULFXOXP -QVWUXFWLRQ
 /HDUQLQJ 6XSSRUW
 6FKRRO)DPLO\ &RPPXQLW\
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 7HDFKLQJ DQG /HDUQLQJ

- DP VDWL4HG ZLWK WKH DPRXQW RI SURIHVVLRQDO 'HYHORSPHQW OHDUQLQJ
 WUDLQLQJ UHTXLUHG RI PH

\$FDGHPLFV
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 6FKRRO)DPLO\ &RPPXQLW\
 6SHFLDO (GXFDWLRQ
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 7HDFKLQJ DQG /HDUQLQJ

- DP VDWL4HG ZLWK WKH RSSRUWXQLW\ RI SURIHVVLRQDO DGYDQFH
 SURPRWLRQ DYDLQDEOH WR PH

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 6FKRRO)DPLO\ &RPPXQLW\
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 7HDFKLQJ DQG /HDUQLQJ

3ROLFLHV DQG 3URFHGXUHV

7DEOH

7HDFKLQJ DQG /HDUQLQJ 3HUFHSWLRQV RI 3ROLFLHV DQG 3URFHGXUHV

\$FDGHPLFV -

%LOLQJXDO (// -

- NQRZ WKH SURFHGXUHV IRU UHSRUWLQJ VH[XDO KDUDVVPHQW

:RUN \$UHD ([SHFWDWLRQV

7DEOH

7HDFKLQJ DQG /HDUQLQJ 3HUFHSWLRQV RI :RUN \$UHD ([SHFWDWLRQ

1RWH

:RUN \$UHD (QYLURQPHQW

7DEOH

7HDFKLQJ DQG /HDUQLQJ 3HUFHSWLRQV RI :RUN \$UHD (QYLURQPHQW

7DEOH FRQWLQXHG

7HDFKLQJ DQG /HDUQLQJ 3HUFHSWLRQV RI :RUN \$UHD (QYLURQPHQV

7KH LQWHUDEFWLRQV DPRQJ VWD• LQ P\ ZRUN JURXS DUH FRSHUDWLYH
 6FKRRO)DPLO\ &RPPXQLW\

\$FDGHPLFV
 %LOLQJXDO (//
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 /HDUQLQJ 6XSSRUW
 6SHFLDO (GXFDWLRQ
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 7HDFKLQJ DQGWKHUQLQJ

6WD• LQ P\ ZRUN JURXS FRPPXQLFDWH ZLWKHDFK RWKHU LQ DQ RSHQ DQG
 ZD\

\$FDGHPLFV
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 7HDFKLQJ DQGWKHUQLQJ

6WD• LQ P\ ZRUN JURXS JR WKH H[WUD PLOH

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 6FKRRO)DPLO\ &RPPXQLW\

6SHFLDO (GXFDWLRQ
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 7HDFKLQJ DQGWKHUQLQJ

6WD• LQ P\ ZRUN JURXS SURYLGH VWURQJ VRFDO VXSSRUW IRU HDFK RWKHU

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7DEOH FRQWLQXHG

7HDFKLQJ DQG /HDUQLQJ 3HUFHSWLRQV RI)DFLOLWLHV DQG 5HVRXU

7DEOH FRQWLQXHG

(PSOR\HH ([SHULHQFHV ZLWK 1HJDWLYH :RUNSODFH %HKDYLRU
&HQWUDO 2]FH IRU

7DEOH

3HUFHQWDJH RI 7HDFKLQJ DQG /HDUQLQJ 6WD• -QGLFDWLQJ (DFK 1H
1HYHU 2FFXUV LQ WKHLU &KLHI \$UHD DQG WKH &HQWUDO 2]FH LQ

&KLHI \$UHD &HQWUDO 2]FH

2QFH D 1HYHU 2QFH D 1HYHU
RU PR RU PR

\$FDGHPLFV

%LOLQJXDO (//

&XUULFXOXP -QVWUXFW

/HDUQLQJ 6XSSRUW

5DFLDO WHQVLRQ

